

REQUEST FOR FORMAL WRITTEN PRICE QUOTATIONS (RFQ) (PROCUREMENT LESS THAN R200 000 INCLUDING VAT)

| REFERENCE NUMBER: | 09944 |
|--|---|
| DESCRIPTION: | Assessment and Scan of Senior Management and Managers |
| ADVERTISEMENT DATE: | 07 August 2023 |
| CLOSING DATE: CLOSING TIME: | 15 August 2023 12 pm |
| VALIDITY PERIOD OF QUOTATION: | 90 days |
| SUBMISSION OF QUOTATIONS: | Tender Box, O.R. Tambo House O.R. Tambo District Municipality Nelson Mandela Drive Mthatha |
| CONTACT PERSON SCM FOR ENQUIRIES: | Name: Zimasa Jim Tel : 047 501 6557 Email: <u>zimasaj@ortambodm.gov.za</u> |
| CONTACT PERSON FOR TECHNICAL ENQUIRIES: | Name: Ms Avile Sikiti Tel : 0729596367 Email: <u>aviles@ortambodm.gov.za</u> |

To be completed by bidder:

| NAME OF BIDDER: | |
|------------------------------------|---|
| CSD SUPPLIER NUMBER: | |
| SARS TAX COMPLIANCE STATUS PIN: | |
| TELEPHONE NUMBER: | |
| CELL NUMBER: | |
| PHYSICAL ADDRESS: | |
| | |
| EMAIL ADDRESS: | |
| QUOTATION AMOUNT: | R |
| QUOTATION AMOUNT IN WORDS | |



SECTION 1: COMPULSORY RETURNABLE DOCUMENTS AND SCHEDULES

Bidders must complete and/or submit the returnable documents and schedules listed below, together with their quotations.

| No. | Returnable document / schedule | Compulsory (Yes / No) | Non-submission will render quotation non- responsive (Yes / No) |
|-----|---|--------------------------|--|
| 1. | CSD supplier number | Yes | Yes |
| 2. | Stamp the front page with the business stamp | Yes | Yes |
| 3. | Initial all pages | Yes | Yes |
| 4. | Proof of latest municipal rates and taxes statement of the bidder and of each company director indicating that rates and taxes are not in arrears for more than 3 months. | Yes | Yes |
| 4.1 | Proof of latest municipal water and sanitation charges statement of the bidder and each company director indicating that rates and taxes are not in arrears for more than 3 months for bidders who reside in the O. R. Tambo District Municipality area. | Yes | Yes |
| 4.2 | Confirmation of address from a ward councilor where the bidder and company directors operate and reside in a peri-urban area where no rates and taxes and service charges are not billed. | Yes | Yes |
| 4.3 | A copy of a valid lease agreement where the bidder does not own the property they are operating from. | Yes | Yes |
| 5. | Business registration documents | Yes | Yes, if the registration documents cannot be verified on CSD |
| 6. | Certified copy of identity documents of directors / shareholders / partners / members, as the case may be | Yes | Yes, if the identity documents cannot be verified on CSD |
| 7. | MBD 1 Invitation to bid - completed and signed | Yes | No |
| 8. | MBD 4 declaration form – completed and signed | Yes | Yes |
| 9. | MBD 6.1, 8 and 9 forms – completed and signed | Yes | Yes |



Verification of bidder's documentation on the Central Supplier Database (CSD)

The municipality will verify on the CSD, the following documentation submitted by bidders:

- (i) Business registration status, including details of directorships and membership
- (ii) Tax compliance status
- (iii) Identity numbers of directors, shareholders, partners, members
- (iv) Proof of bank account registration
- (v) Tender defaulters and restrictions status
- (vi) Whether any director, manager, principal shareholder or stakeholder of the bidder is in the service of the state.

SECTION 2: PROCEDURE FOR SUBMISSION OF QUOTATIONS

- 1. No quotation will be considered unless submitted on this RFQ document.
- 2. Telephonic, telegraphic, facsimile or emailed submissions, or any other electronic submissions, will not be accepted, unless indicated otherwise in this document.
- 3. Submissions must be marked with the RFQ description and reference number, sealed and deposited in the tender box on or before the closing date and time for submissions.
- 4. Submissions deposited in the tender box after the closing time or closing date will be considered to be late.
- 5. Late submissions will not be accepted, and where practicable, shall be returned unopened to the bidder.
- 6. O.R. Tambo District Municipality accepts no responsibility for ensuring that RFQ submissions are placed in the correct box, and submissions placed in the incorrect box will not be accepted.
- 7. Bidders are entitled to submit one quotation only, either as a single tendering entity or as a member of a joint venture or consortium.
- 8. Bidders are responsible for all costs incurred in the preparation and submission of their quotation.
- 9. The RFQ submission must be signed by a person or persons duly authorised to do so.
- 10. Once the quotation is awarded, all purchases will be made through an official O.R. Tambo District Municipality purchase order.
- 11. No goods or services must be delivered or provided before an official order has been sent to, and accepted by the successful bidder.



SECTION 3: TEST FOR RESPONSIVENESS

Invalid submissions

Quotations shall be invalid if:

- 1. The submission is not completed in non-erasable ink.
- 2. The bidder, if he or she is a natural person, is in the service of the state, or if not a natural person, a director, manager, principal shareholder of stakeholder of the bidder is in the service of the state.
- 3. The bidder is listed on the National Treasury Register of Tender Defaulters and / or List of Restricted Suppliers and is restricted from doing business with the public sector.
- 4. The bidder has been restricted from doing business with O.R. Tambo District Municipality in terms of its supply chain management policy and procedures.

Non-responsive submissions

Quotations will be declared as non-responsive and eliminated from further evaluation in the following instances:

- 1. The submission does not comply with the mandatory requirements of the RFQ, if any, including any minimum evaluation criteria.
- 2. The bidder's tax matters are found not to be in order upon verification by the Municipality on CSD, and the bidder fails to ensure that its tax matters are in order within such timeframe as may be granted by the municipality.
- 3. Where the bidder is not registered on CSD.
- 4. Where the bidder is not registered on the municipal supplier database, or does not meet the listing criteria for accredited suppliers specified in the municipality's SCM Policy, and does not register on the database or meet the listing criteria within such timeframe as may be granted by the municipality.



SECTION 4: EVALUATION OF QUOTATIONS

Evaluation of quotations

- 1. Quotation submissions will be evaluated on the criteria specified in this document.
- 2. Submissions will be evaluated in accordance with the 80/20 price and specific goals procurement points system.
- 3. Unless stated otherwise in this document, the quotation will be awarded to the bidder who meets the all the requirements of the RFQ and who scores the highest total price and specific goal points.

SECTION 5: SPECIFICATIONS AND EVALUATION CRITERIA

SPECIFICATION AND PRICING SCHEDULE

Background

We understand the importance of having effective and competent senior managers within the O.R Tambo District Municipality. To ensure optimal performance and leadership, we propose conducting an assessment and quick scan of the senior managers and managers. This assessment will provide valuable insights into their strengths, weaknesses, and areas for improvement. Based on the findings, we will offer targeted recommendations to enhance their capabilities and contribute to the overall success of the municipality.

Objectives

The main objectives are as follows:

1. Assess the Performance: Conduct an evaluation of the senior managers to gain an understanding of their current performance levels, leadership styles, and managerial effectiveness.

2. Identify Strengths and Weaknesses: Identify the strengths and weaknesses of each senior manager, highlighting areas where they excel and areas where improvement is required.

3. Offer Recommendations: Provide tailored recommendations to address the identified weaknesses and enhance the senior managers' skills and abilities.

4. Support Development: Support the development of senior managers through coaching, training, and mentoring initiatives to facilitate their growth and improvement.

5. Build consensus on what should be the burning platform going forward.



Assessment Methodology

- Individual Interviews: Conduct one-on-one interviews with each senior manager and manager to gather insights into their roles, responsibilities, challenges, and achievements.
- 360-Degree Feedback: Gather feedback from peers, subordinates, and superiors regarding the performance and effectiveness of the senior managers.
- Performance Evaluation: Review existing performance evaluations and performancerelated data to assess each senior manager's track record.

Quick Scan and Analysis

- Assess leadership competencies, including communication skills, decision-making abilities, problem-solving capabilities, delegation skills, and strategic thinking.
- Evaluate managerial skills such as team management, project planning, execution, and resource allocation.
- Identify strengths that contribute to the success of the municipality and weaknesses that hinder optimal performance.

Recommendations

- Provide individualized recommendations for each senior manager, addressing their specific areas of improvement.
- Offer training programs, workshops, or coaching sessions to develop essential skills and enhance managerial effectiveness.
- Encourage knowledge sharing, networking, and mentoring opportunities to foster continuous learning and growth.

Implementation and Follow-up

- Collaborate with the Human Resources Department to develop a comprehensive plan for implementing the recommendations.
- Monitor the progress of senior managers and managers, track their development, and provide ongoing support and guidance.
- Conduct follow-up assessments to evaluate the impact of the recommendations and make further adjustments as needed.



Deliverables

- Dashboard performance overview of management
- Dashboard view of bottlenecks to management performance and key interventions
- A turn-around program

PRICING SCHEDULE

| ITEM NO | DESCRIPTION | QTY | PRICE P.P | TOTAL PRICE |
|------------|---|-----|-----------|-------------|
| 1. | Assessment and scan of senior management and managers | 45 | | |
| | | | SUB-TOTAL | |
| | | | VAT @15 % | |
| | | | TOTAL | |

Note:

- 1. All prices quoted must include VAT, if the bidder is a registered VAT vendor.
- 2. Prices quoted must include delivery costs and goods must be delivered to the address provided.
- 3. All prices submitted must be firm. Firm prices are deemed to be fixed prices, which are only subject to statutory changes.

EVALUATION CRITERIA

Request for Quotations will be evaluated in terms of the Supply Chain Management policy of the O. R. Tambo District Municipality. The lowest tender will not necessarily be accepted and the Municipality reserves the right to accept the whole or part of any tender or not to consider any tender not suitably endorsed. The bid will be awarded to the bidder who has scored the highest points for price and specific goals combined. The request for quotation will be evaluated in three stages:

Stage 1: Administrative Compliance



| Heading | Description | Comment | Points |
|--------------------------------------|---|---------|--------|
| Company Experience | The bidder can demonstrate that they have experience in strategic management, strategy and team building in the following areas: conducting assessment of leadership, including communication skills, decision making abilities, problem solving capabilities, delegation skills and strategic thinking. Evaluating managerial skill such as team management, project planning, execution and resource allocation. Identify strengths that contribute to the success of an organisation and weaknesses that hinder optimal performance | | 50 |
| | Performed the service to at least on 4 - 5 occasions for government projects in the past 10 years (Appointment Letters and Confirmations attached) | Good | 50 |
| | Performed the service to at least on 2 - 3 occasions for government projects in the past 10 years (Appointment Letters and Confirmations attached) | Fair | 15 |
| Qualifications of Project Manager | Doctor's Degree, Masters Degree or Honour's Degree (Proof of qualifications attached) | Good | 35 |
| | Bachelor's Degree | Fair | 30 |
| | National Diploma | Poor | 15 |
| Methodology | The methodology submitted is clear and detailed to cover the requirements of the municipality with milestones indicated | Good | 15 |
| | The methodology submitted is clear and detailed to cover the requirements of the municipality with no milestones indicated | Fair | 10 |
| | The methodology submitted is not clear and not detailed to cover the requirements of the municipality with no milestones indicated | Poor | 5 |

Stage 2: Minimum condition of the request for quotation



Stage 3: Evaluation for price and specific goals

The procedure of evaluation will be as follows:

| a) PRICE: | 80 |
|--------------------|----|
| b) SPECIFIC GOALS: | 20 |

Points Awarded for Price (Ps)

A total of 80 points will be awarded to the Tenderer on the following basis:

$$Ps = 80\left(1 + \frac{Pt - P\min}{P\min}\right)$$

Where

| Ps | = | Points scored for price of tender under consideration |
|------|---|---|
| Pt | = | Price of tender under consideration |
| Pmin | = | Price of lowest acceptable tender |

Points awarded for specific goals

In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in the table below as may be supported by proof/ documentation stated in the conditions of this tender. Specific goals for the tender and points claimed are indicated per the table below.

| The specific goals allocated points in terms of this tender | Number of points allocated (80/20 system) |
|---|---|
| The promotion of South African owned enterprises (Proof of such should be submitted to obtain full points | 20 |



SECTION 7: CONDITIONS OF CONTRACT

The contract between the municipality and the appointed bidder will be administered in accordance with the General Conditions of Contract 2010 as issued by National Treasury. A copy of the General Conditions of Contract may be obtained from the National Treasury website – www.treasury.gov.za



PART A INVITATION TO BID MBD 1

| INVITATION TO BID YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF O.R. TA MBO DISTRICT MUNICIPALITY | | | | | | |
|--|--|-------|---------|------------------|--------|---------------------------|
| | | | | | | |
| | CLOSING DATE: 15 August 2023 CLOSING TIME: 12.00PM d Scan of Senior Management and Managers | | | | | |
| | | | | | FORM | |
| | THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (MBD7). RFQ RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID | | | | | |
| BOX SITUATED AT (STREET ADDRES | | | | | | |
| GROUND FLOOR, O.R. TAMBO DISTR | ICT MUNICIPALITY BUILDING | 3 | | | | |
| NELSON MANDELA DRIVE, MYEZO P | ARK | | | | | |
| MTHATHA | | | | | | |
| SUPPLIER INFORMATION | | | | | | |
| NAME OF BIDDER | | | | | | |
| POSTAL ADDRESS | | | | | | |
| STREET ADDRESS | | | | | | |
| TELEPHONE NUMBER | CODE | | | NUMBER | | |
| CELLPHONE NUMBER | | | | | | |
| FACSIMILE NUMBER | CODE | | | NUMBER | | |
| E-MAIL ADDRESS | | | | | | |
| VAT REGISTRATION NUMBER | | | | | | |
| TAX COMPLIANCE STATUS | TCS PIN: | | OR | CSD No: | | |
| PROOF OF RESIDENCE/ | Yes | | | PANY STRATION | □ Y | Yes |
| STATEMENT OF RATES AND TAXES | □ No | | | IMENTS | | lo |
| [COMPANY REGISTRATION DOCUMENTS, PROOF OF RESIDENCE OR STATEMENT OF RATES AND TAXES) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR FOR SPECIFIC GOALS] | | | | | | |
| SUBMITTED IN ORDER TO QUALIN | - Y FOR FOR SPECIFIC GO | alsj | ARE | YOU A FOREIO | - N | |
| ARE YOU THE ACCREDITED | | | | ED SUPPLIER F | | |
| REPRESENTATIVE IN SOUTH | Yes No | | | GOODS | | |
| AFRICA FOR THE GOODS | | | | | S | |
| /SERVICES /WORKS OFFERED? | [IF YES ENCLOSE PROOF] | | OFFE | RED? | | [IF YES,ANSWER PART B:3] |
| TOTAL NUMBER OF ITEMS | | | | | | |
| OFFERED | | | TOTA | AL BID PRICE | | R |
| SIGNATURE OF BIDDER | | | | | | |
| SIGNATORE OF BIBBER | | | DATE | | | |
| CAPACITY UNDER WHICH THIS BID IS SIGNED | | | | | | |
| BIDDING PROCEDURE ENQUIRIES MA | AY BE DIRECTED TO: | TECH | NICAL | INFORMATION | I MAY | BE DIRECTED TO: |
| DEPARTMENT | SCM DEPARTMENT | | ACT PE | | | AVILE SIKITI |
| CONTACT PERSON | ZIMASA JIM | TELE | PHONE | NUMBER | 07 | 2 959 6367 |
| TELEPHONE NUMBER | 047 501 6557 | FACS | IMILE N | IUMBER | N// | A |
| FACSIMILE NUMBER | N/A | E-MAI | L ADDF | RESS | av | iles@ortambodm.gov.za |
| E-MAIL ADDRESS | zimasaj@ortambodm.gov.za | | | | | |



PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION: 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION. 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR ONLINE 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT. TAX COMPLIANCE REQUIREMENTS 2. BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS. 2.1 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS. 2.3 APPLICATION FOR THE TAX COMPLIANCE STATUS (TCS) CERTIFICATE OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION. TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA. 2.4 FOREIGN SUPPLIERS MUST COMPLETE THE PRE-AWARD QUESTIONNAIRE IN PART B:3. 2.5 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID. 2.6 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER. 2.7 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED. 3. QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS 3.1. IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? ☐ YES ☐ NO YES NO 3.2. DOES THE ENTITY HAVE A BRANCH IN THE RSA? YES NO 3.3. DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? 3.4. DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES ☐ NO 3.5. IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? ☐ YES ☐ NO IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT **REGISTER AS PER 2.3 ABOVE.** NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID. NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE. SIGNATURE OF BIDDER:..... CAPACITY UNDER WHICH THIS BID IS SIGNED:.....

DATE:....



MBD 4

DECLARATION OF INTEREST

- 1. No bid will be accepted from persons in the service of the state¹.
- 2. Any person, having a kinship with persons in the service of the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid. In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons connected with or related to persons in service of the state, it is required that the bidder or their authorised representative declare their position in relation to the evaluating/adjudicating authority.
- 3. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.
 - 3.1 Full Name of bidder or his or her representative:.....
 - 3.2 Identity Number:
 - 3.3 Position occupied in the Company (director, trustee, shareholder²):

.....

- 3.4 Company Registration Number:
- 3.5 Tax Reference Number:
- 3.6 VAT Registration Number:
- 3.7 The names of all directors / trustees / shareholders members, their individual identity numbers and state employee numbers must be indicated in paragraph 4 below.
- 3.8 Are you presently in the service of the state?..... YES / NO

3.8.1 If yes, furnish particulars.....

.....

¹ MSCM Regulations: "in the service of the state" means to be –

- (a) a member of
 - (i) any municipal council;
 - (ii) any provincial legislature; or
 - (iii) the national Assembly or the national Council of provinces;
- (b) a member of the board of directors of any municipal entity;
- (c) an official of any municipality or municipal entity;
- (d) an employee of any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No.1 of 1999);
- (e) a member of the accounting authority of any national or provincial public entity; or
- (f) an employee of Parliament or a provincial legislature.

² Shareholder" means a person who owns shares in the company and is actively involved in the management of the company or business and exercises control over the company.



| 3.9 | Have you been in the service of the state for the past twelve months? |
|------|---|
| | 3.9.1 If yes, furnish particulars |
| 3.10 | Do you have any relationship (family, friend, other) with persons in the service of the state and who may be involved with the evaluation and or adjudication of this bid? |
| | 3.10.1 If yes, furnish particulars |
| 3.11 | Are you, aware of any relationship (family, friend, other) between any other bidder and any persons in the service of the state who may be involved with the evaluation and or adjudication of this bid? |
| | 3.11.1 If yes, furnish particulars |
| | |
| 3.12 | Are any of the company's directors, trustees, managers, principle shareholders or stakeholders in service of the state?YES / NO |
| | 3.12.1 If yes, furnish particulars |
| | |
| 3.13 | Are any spouse, child or parent of the company's directors, trustees, managers, principle shareholders or stakeholders in service of the state? |
| | 3.13.1 If yes, furnish particulars |
| | |
| 3.14 | Do you or any of the directors, trustees, managers, principle shareholders, or stakeholders of this company have any interest in any other related companies or business whether or not they are bidding for this contract? |
| | 3.14.1 If yes, furnish particulars |
| | |



4. Full details of directors / trustees / members / shareholders.

| Identity Number | State Employee Number | | |
|-----------------|--------------------------|--|--|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | Identity Number | | |

Signature

Date

Capacity

Name of Bidder



PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

- a) The applicable preference point system for this tender is the 80/20 preference point system.
- b) The 80/20 preference point system will be applicable in this tender. The lowest acceptable tender will be used to determine the accurate system once tenders are received.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
 - (a) Price; and
 - (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

| | POINTS |
|---|--------|
| PRICE | 80 |
| SPECIFIC GOALS | 20 |
| Total points for Price and SPECIFIC GOALS | 100 |

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.



1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. **DEFINITIONS**

- (a) **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "**price**" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10 $Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$ or $Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$ Where Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT



3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10

$$Ps = 80\left(1 + \frac{Pt - P\max}{P\max}\right)$$
 or $Ps = 90\left(1 + \frac{Pt - P\max}{P\max}\right)$

Where

Ps = Points scored for price of tender under consideration Pt = Price of tender under consideration Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
 - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)



| The specific goals allocated points in terms of this tender | Number of points allocated (80/20 system) |
|---|---|
| The promotion of South African Owned Enterprises | 20 |

Bidders must submit copies of all supporting documents necessary to prove conformance with Specific Goal criteria listed above in order to be eligible for Specific Goal points.

DECLARATION WITH REGARD TO COMPANY/FIRM

- 4.3. Name of company/firm.....
- 4.4. Company registration number:
- 4.5. TYPE OF COMPANY/ FIRM
 - Partnership/Joint Venture / Consortium
 - One-person business/sole propriety
 - Close corporation
 - D Public Company
 - Personal Liability Company
 - (Pty) Limited
 - Non-Profit Company
 - State Owned Company

[TICK APPLICABLE BOX]

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
 - i) The information furnished is true and correct;
 - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;



- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

| | SIGNATURE(S) OF TENDERER(S) |
|-------------------|-----------------------------|
| SURNAME AND NAME: | |
| DATE: | |
| ADDRESS: | |
| | |
| | |
| | |



DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1 This Municipal Bidding Document must form part of all bids invited.
- 2 It serves as a declaration to be used by municipalities and municipal entities in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be rejected if that bidder, or any of its directors have:
 - a. abused the municipality's / municipal entity's supply chain management system or committed any improper conduct in relation to such system;
 - b. been convicted for fraud or corruption during the past five years;
 - c. willfully neglected, reneged on or failed to comply with any government, municipal or other public sector contract during the past five years; or
 - d. been listed in the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004).
- 4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

| Item | Question | Yes | No |
|-------|--|-----|----|
| 4.1 | Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? | Yes | No |
| | (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied). | | |
| | The Database of Restricted Suppliers now resides on the National Treasury's website(<u>www.treasury.gov.za</u>) and can be accessed by clicking on its link at the bottom of the home page. | | |
| 4.1.1 | If so, furnish particulars: | | |
| 4.2 | Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? The Register for Tender Defaulters can be accessed on the National Treasury's website (<u>www.treasury.gov.za</u>) by clicking on its link at the bottom of the home page. | Yes | No |
| 4.2.1 | If so, furnish particulars: | | |



| 4.3 | Was the bidder or any of its directors convicted by a court of law (including a court of law outside the Republic of South Africa) for fraud or corruption during the past five years? | Yes | No |
|-------|--|-----|----|
| 4.3.1 | If so, furnish particulars: | | |
| Item | Question | Yes | No |
| 4.4 | Does the bidder or any of its directors owe any municipal rates and taxes or municipal charges to the municipality / municipal entity, or to any other municipality / municipal entity, that is in arrears for more than three months? | Yes | No |
| 4.4.1 | If so, furnish particulars: | | |
| 4.5 | Was any contract between the bidder and the municipality / municipal entity or any other organ of state terminated during the past five years on account of failure to perform on or comply with the contract? | Yes | No |
| 4.7.1 | If so, furnish particulars: | | |

CERTIFICATION

I, THE UNDERSIGNED (FULL NAME) CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.

I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature

Date

Position

Name of Bidder



MBD 9

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1 This Municipal Bidding Document (MBD) must form part of all bids¹ invited.
- 2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3 Municipal Supply Regulation 38 (1) prescribes that a supply chain management policy must provide measures for the combating of abuse of the supply chain management system, and must enable the accounting officer, among others, to:
 - a. take all reasonable steps to prevent such abuse;
 - b. reject the bid of any bidder if that bidder or any of its directors has abused the supply chain management system of the municipality or municipal entity or has committed any improper conduct in relation to such system; and
 - c. cancel a contract awarded to a person if the person committed any corrupt or fraudulent act during the bidding process or the execution of the contract.
- 4 This MBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5 In order to give effect to the above, the attached Certificate of Bid Determination (MBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.



CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:

(Quotation Number and Description)

in response to the invitation for bids made by:

O.R. Tambo District Municipality

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: ______that:

(Name of Bidder)

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign, the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) has been requested to submit a bid in response to this bid invitation;
 - (b) could potentially submit a bid in response to this invitation, based on their qualifications, abilities or experience; and
 - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder



- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices;
 - (b) geographical area where product or service will be rendered (market allocation)
 - (c) methods, factors or formulas used to calculate prices;
 - (d) the intention or decision to submit or not to submit, a bid;
 - (e) the submission of a bid, which does not meet the specifications and conditions of this invitation; or
 - (f) submitting a bid with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the bid.

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.



10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

| Signature | Date |
|-----------|----------------|
| | |
| Position | Name of Bidder |



MBD 9